



## Large Hospital System Deploys a Turnkey Nursing Cart Solution with EGI Health

### Pre-Configuration and Flexible Logistics Services from EGI Health Enable Efficient, On-Demand Deployment of Nursing Carts

#### THE PROBLEM

The large, private health care network in the United States treats more than two million people each year. Along with this vast patient population comes a vast team of nursing professionals that must be equipped with the right technologies to improve the quality and efficiency of care.

To service the needs of its large nursing staff, the hospital system required a highly scalable nursing cart solution that could provide responsive access to performance-ready carts where and when they were needed. Having worked with EGI for more than ten years to manage its client devices, the hospital system enlisted EGI's help to provide a turnkey nursing cart solution that combined best-in-class technologies from multiple manufacturers, pre-configuration services, and EGI's managed freight program to achieve rapid and cost effective deployments.

#### THE SOLUTION

To ensure the delivery of a truly best-in-class nursing cart solution, **EGI brought together hardware from multiple manufacturers, including Ergotron Carts, HP laptops, Honeywell scanners, and Fujitsu readers.** Leveraging EGI as a single source for all hardware mitigated the need for the hospital system to work with multiple manufacturers on a cart solution that would meet its unique specifications. **EGI then provided pre-configuration services to ensure that the Ergotron carts arrived onsite ready to perform,** with no added time or resources required. Finally, **EGI coordinated on-time deliveries of carts, often in large quantities, and the disposal of large packaging through its Managed Freight Program.** By the end of 2017, EGI had rolled out 1,200 carts across multiple hospital system locations.

#### THE RESULTS

Together, EGI's strong manufacturing relationships, pre-configuration services, and Managed Freight Program resulted in a number of benefits for the large hospital system, including:



**\$200,000 in Cost Savings** by leveraging EGI's strong manufacturer partnerships



**80+ Hours Saved** through EGI's pre-configuration and Managed Freight Program



**35% Efficiency Improvement** as a result of the turnkey Ergotron Cart solution

**Ergonomic Group (EGI)** has been delivering solutions and services to the transformative IT landscape for over 30 years.

- A **100% certified** woman-owned business
- **200 professionals** consisting 55% of technologists and engineers
- Customer Interaction Centers, Virtual Technology Centers, and Configuration Centers **dispersed throughout the country**
- **Expert provider** of Logistics Management Services



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## Solution Snapshot: How it Works

The nursing cart solution from EGI Health was the right solution for the large hospital system because it enabled the rapid deployment of high performing medical carts as they were needed without requiring additional IT resources or disrupting the productivity of its caregivers. Leveraging EGI's impressive manufacturer partnerships, the hospital system was able to work with EGI to configure an Ergotron Cart that met its unique requirements, sourcing a myriad of hardware components to meet specific functional needs. The strength of EGI's manufacturer partnerships enabled the hospital system to achieve the best pricing possible on each individual component.

EGI's technical knowledge across all components enabled expert pre-configuration services and the seamless delivery of 1,200 carts. In addition to providing pre-configuration services for the Ergotron carts, EGI also conducted imaging for each device and loaded the necessary software to ensure performance readiness in the hospital system's environment.

Deploying a large-scale medical cart solution requires thorough planning. The large hospital system drew upon EGI's vast track record of experience to coordinate the project from end-to-end. Using EGI's custom web portal, end users could quickly select and order the desired items, dramatically simplifying the budgeting and ordering process. EGI also worked with the hospital system to establish an integrated workflow for warehousing, managed freight, and installation to mitigate disruptions and minimize time to performance.

## By working with EGI Health, the large hospital system enjoyed:

- A customized cart solution aligned with its unique specifications and requirements.
- Reduced costs due to EGI's partners offering the lowest prices possible.
- Skilled pre-configuration services to ensure performance readiness of every cart upon arrival.
- Access to a convenient ordering portal for end users.
- Turnkey warehousing, delivery, and installation through EGI's Managed Freight Program.
- The expertise of a proven and committed IT partner.



**Simplify the Delivery of High-Performing Solutions.** *With EGI Health*

EGI Health was proud to expand its partnership with this large hospital system in the efficient delivery of a turnkey cart solution, and is committed to helping the organization navigate the changing technology landscape in the future, providing the cost-saving IT solutions it needs to empower caregivers and serve patients.

**Contact EGI to discuss how we can deliver solutions that help your health system achieve its goals.**



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