

Efficiency & Simplicity in Heterogeneous Environments:

Unified Storage Architecture From NetApp and EGI

THE CHALLENGE: Years of investments in diverse storage resources and architectures have left many organizations with an inefficient and underutilized storage environment, causing wasted capacity, energy and space – along with heavy management overhead.

THE SOLUTION: Deploy a unified storage architecture that creates a single, end-to-end foundation for dynamic data management and a common storage pool across heterogeneous, multiprotocol storage environments.

A Single Platform to Manage All of Your Storage Infrastructure

The traditional model for enterprise storage requires a different storage system for each storage function. One storage architecture might be deployed for primary network-attached storage (NAS), another for storage area networks (SANs), with additional platforms for secondary storage, archiving and compliance. The result? Sprawling storage resources, with excessive management complexity and costs.

A unified storage architecture is the key to eliminating data “silos” and bridging the variety of platforms that create inefficiencies and complicate management of diverse IT environments. NetApp® unified storage solutions simplify complex, heterogeneous environments and remove data bottlenecks, supporting all the common NAS and SAN protocols from a single platform, so all clients can access storage directly.



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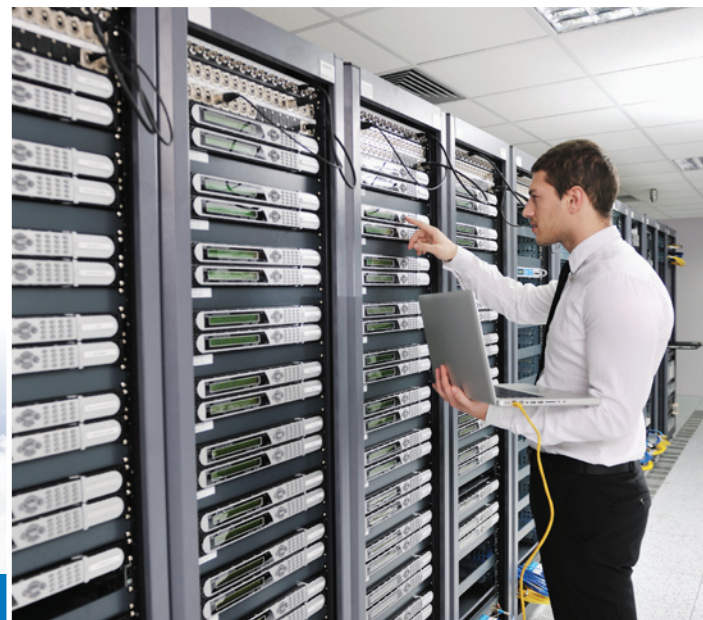
Bottom Line Benefits of A Unified Storage Architecture:

- ▶ **Investment Protection** – Build on your current storage investments
- ▶ **Reduced Spending** – Maximize utilization with deduplication
- ▶ **Improved Data Protection** – Better backup and recovery, and disaster recovery
- ▶ **Increased Flexibility** – Native support for SAN and NAS protocols
- ▶ **Reduce Operational Costs** – Advanced data management software

EGI: Proven Performance from the Infrastructure Virtualization Experts

Storage is an essential component of both your IT infrastructure and business performance. Leveraging a comprehensive portfolio of storage management solutions and services, EGI's skilled consultants can help you architect, streamline, optimize and manage storage to achieve business objectives while also minimizing costs.

As a veteran NetApp partner with Star Partner and VIP Reseller certifications, EGI's team offers an unmatched depth of expertise in virtualizing IT infrastructures – including desktops, networks, servers and storage. Incorporating our experience with today's top IT virtualization technology providers, EGI can help you on your journey toward shared, virtualized computing for unprecedented IT efficiency and flexibility.



EGI & NetApp: a Simpler Approach To Unified Storage

Centralized Management & Flexible Deployment

Beyond the ability to unify and run multiple storage protocols on the same system, the value of truly unified storage architecture extends to how quickly and easily you can accomplish all tasks associated with storage. Our solutions yield capabilities including:

- ▶ **Single provisioning interface** – A single interface to effectively pool storage that can be allocated and dynamically managed for use by a wide range of applications, whether they need block (SAN) or file (NAS) access.
- ▶ **Common management framework** – A single data model and toolset enables a consistent management framework across many applications and workloads.
- ▶ **Policy-based automation** – Allows storage administrators to delegate responsibility for provisioning and management tasks with a single toolset across the organization, enabling system administrators and others to quickly accomplish storage tasks.
- ▶ **Shared data protection at the storage level** – A single data protection architecture that encompasses everything from a single file to full disaster recovery – for near-instant data recovery, and the ability to extend a consistent set of data protection tools.
- ▶ **Ability to incorporate legacy storage** – NetApp can extend many unified storage advantages to your existing heterogeneous storage, with its V-Series systems that can unify and virtualize storage from EMC, HP, HDS, IBM, and others.



Unified Storage Architecture Solution Components

- ▶ V-Series Open Storage Controllers
- ▶ Data ONTAP® Software
- ▶ NetApp Provisioning Manager
- ▶ NetApp SnapManager & SnapMirror
- ▶ NetApp SANscreen

EGI Delivers the Rewards

EGI enables customers to unify their storage landscape enterprise-wide and realize huge benefits in scalability, ease of management, increased efficiencies and reduced storage costs.

About EGI & NetApp



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Together with NetApp, EGI helps organizations solve their most pressing storage management challenges by creating and delivering solutions that reduce costs, simplify operations, and increase business performance. NetApp provides the best-of-breed storage technology that makes EGI solutions excel in quality, performance, results and bottom-line value.

Get on the Path to True Storage Efficiency and Performance with Unified Storage Architecture.

Contact EGI today for a free consultation on how your organization can go further, faster with unified storage solutions from NetApp and EGI.

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