

Accelerating the Transition to Shared Infrastructure:

FlexPod for VMware From NetApp and EGI

THE CHALLENGE: Complexity and management load resulting from proliferating silos of server, storage and networking resources, combined with countless management tools and processes, has led to crippling IT inefficiencies and costs.

THE SOLUTION: Move to an industry-leading unified, pre-tested and validated shared infrastructure to simplify operations, management and streamline your journey to the cloud.

A Modular Solution for the Virtualized Data Center

Most enterprises understand the financial and operational benefits of moving from infrastructure silos to a virtualized, shared environment. However, many are hesitant to make the transition due to concerns about short-term business disruptions, and longer-term architectural inflexibility that might impede future business changes.

To address these valid concerns, NetApp has collaborated with leaders Cisco® and VMware® to create FlexPod™, a flexible infrastructure package designed to smooth the journey from basic virtualization to cloud computing.

FlexPod includes pre-sized storage, networking and server components in a unified architecture that's ready for virtualized environments today, and flexible enough to grow as needed. Its framework fits easily into existing infrastructures, eliminating the cost of replacing technology assets.



The Ergonomic
GROUP



Star Partner

FlexPod Delivers on the Promise of Virtualized IT:

- ▶ **Flexible IT scalable for today's needs and for future growth**
- ▶ **Lower risk with a simplified, prevalidated, shared architecture**
- ▶ **Simplified operations management and processes**
- ▶ **Improved agility to meet growth and key business initiatives**
- ▶ **Reduced TCO with better efficiencies**

EGI: Proven Performance from the Infrastructure Virtualization Experts

Storage is an essential component of both your IT infrastructure and business performance. Leveraging a comprehensive portfolio of storage management solutions and services, EGI's skilled consultants can help you architect, streamline, optimize and manage storage to achieve business objectives while also minimizing costs.

As a veteran NetApp partner with Star Partner and VIP Reseller certifications, EGI's team offers an unmatched depth of expertise in virtualizing IT infrastructures – including desktops, networks, servers and storage. Incorporating our experience with today's top IT virtualization technology providers, EGI can help you on your journey toward shared, virtualized computing for unprecedented IT efficiency and flexibility.



EGI & NetApp: Delivering The Rewards of Virtualization

True Scalability for Virtually all Computing Requirements

FlexPods can be right-sized up or out, then duplicated in modular fashion to fit your specific needs. For example, large enterprises with mature IT processes can deploy and scale out one or more FlexPods to enable:

- ▶ **Migration to a shared infrastructure** with multiple applications.
- ▶ **Improved agility** to meet growth & key business initiatives.
- ▶ **Lower cost per user** without sacrificing scalability.
- ▶ **Reduced operational skills**, processes and costs.
- ▶ **Operations that align** with ITIL-based standards.
- ▶ **Deployment of dedicated apps** that support software as a service (SaaS), VDI & other cloud environments.

FlexPod's Comprehensive Virtualization Approach

As a prevalidated joint solution from true virtualization technology leaders, FlexPod uniquely delivers an unmatched set of benefits.

- ▶ Validated technologies from industry leaders in storage, network and server virtualization.
- ▶ A single platform, built from unified compute, fabric and storage technologies, that lets you scale to meet the largest data center requirements without disruption or architectural changes down the road.
- ▶ Integrated components that enable you to centrally manage all your infrastructure pools from a single console.
- ▶ An open design management framework that integrates with your existing third-party infrastructure management solutions.



Key FlexPod Solution Components

- ▶ VMware vSphere™ & vCenter™
- ▶ Cisco UCS® and Nexus®
- ▶ NetApp FAS and complete bundle

EGI Delivers the Rewards

Together with NetApp and its partners Cisco and VMware, EGI now enables customers to deploy and scale shared virtualized data storage, network fabrics and servers as a single end-to-end entity, enabling superior IT efficiency, simplicity and cost savings.

About EGI & NetApp



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Together with NetApp, EGI helps organizations solve their most pressing storage management challenges by creating and delivering solutions that reduce costs, simplify operations, and increase business performance. NetApp provides the best-of-breed storage technology that makes EGI solutions excel in quality, performance, results and bottom-line value.

Realize the Scalability, Simplicity and Performance Benefits of FlexPod for Virtualized and Cloud Computing.

Contact EGI today for a free consultation on how your organization can go further, faster with virtualization solutions from NetApp and EGI.

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